UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

 $oldsymbol{\omega}$ Blue Spike, LLC, CASE NO. 6:12-cv-499 MHS Plaintiff, LEAD CASE v. Jury Trial Demanded Texas Instruments, Inc., et al., Defendants. Blue Spike, LLC, CASE NO. 6:13-cv-124 MHS Plaintiff, CONSOLIDATED CASE v. Jury Trial Demanded Cognitec Systems Corporation and Cognitec Systems GmbH, Defendant.

Declaration of Randall Garteiser in Support of Plaintiff Blue Spike LLC's Opposition to Defendant Cognitec System GmbH's Motion to Dismiss

- I, Randall Garteiser, declare as follows:
- 1. I, Randall T. Garteiser, am a partner in the law firm of Garteiser Honea, P.C. We represent Plaintiff Blue Spike LLC in this lawsuit. I have personal knowledge of the information contained in this declaration and can testify to the truth of these statements.
- 2. Attached hereto as Exhibit 1 is a true and correct copy of a Consolidation Order signed by Judge Schneider on March 25, 2013 in this case, Blue Spike, LLC v. Texas Instruments, Inc., lead Case No. 6:11-cv-00499.
- 3. Attached hereto as Exhibit 2 is a true and correct copy of the homepage on Defendant's website accessed on May 8, 2013.

- 4. Attached hereto as Exhibit 3 is a true and correct copy of an article titled "Upending the Uncanny Valley," detailing the use of Defendant's infringing products at the University of Texas.
- 5. Attached hereto as Exhibit 4 is a true and correct copy of an article titled "Frost & Sullivan Lauds Cognitec for its Highly Successful Product Line Strategy in the Face Recognition Biometrics Market," noting Defendant's business strategy of integrating its technology into the products of its partners.
- 6. Attached hereto as Exhibit 5 is a true and correct copy of the "Customers" page on Defendant's website listing nearly 40 of Defendant's customers and/or partners.
- 7. Attached hereto as Exhibit 6 is a true and correct copy of the "Locations" page on the website for 3M, Defendant's customer and/or partner, displaying three Texas locations: Angleton, Austin, and Brownwood.
- 8. Attached hereto as Exhibit 7 is a true and correct copy of the "Locations" page on the website for Lockheed Martin, Defendant's customer and/or partner, displaying two Texas locations: Forth Worth and San Antonio.
- 9. Attached hereto as Exhibit 8 is a true and correct copy of the "Contact Us" page on the website for NEC Corporation of America, Defendant's customer and/or partner, displaying its headquarters in Irving, Texas.
- 10. Attached hereto as Exhibit 9 is a true and correct copy of the "Locations" page on the website for Siemen, Defendant's customer and/or partner, listing 49 separate locations in Texas, including locations in the Eastern District of Texas.
- 11. Attached hereto as Exhibit 10 is a true and correct copy of the "Locations" page on the website for Unisys, Defendant's customer and/or

partner, listing a location in Carrollton, Texas, located in the Eastern District of Texas.

- 12. Attached hereto as Exhibit 11 is a true and correct copy of *Oasis Research*, *LLC v. Adrive*, *LLC*, No. 4:10-CV-435 (E.D. Tex. May 23, 2011) finding that personal jurisdiction was further established by a defendant's partnership with a company owning a plant and doing business in Texas.
- 13. Attached hereto as Exhibit 12 is a true and correct copy of the "How to Buy" page on Defendant's website, directing potential Texas customers to click a link to contact the sales team.
- 14. Attached hereto as Exhibit 13 is a true and correct copy of the "Contact" page on Defendant's website, directing potential Texas customers to fill out a form to purchase Defendant's products.
- 15. Attached hereto as Exhibit 14 is a true and correct copy of an article titled "Reliable accuracy in face identity proven" on the website Examiner.com, summarizing a broadcast of a Texas-based radio show featuring Cognitec.
- 16. Attached hereto as Exhibit 15 is a true and correct copy of the "Archive" page on the website of *The Promise of Tomorrow*, a radio program based in Dallas, Texas, noting a discussion with Cognitec on September 19, 2011.
- 17. Attached hereto as Exhibit 16 is a true and correct copy of the home page on the website of *The Promise of Tomorrow*, a radio program based in Dallas, Texas, which has featured Cognited on its program.

I declare on May 9, 2013, in Marin County under penalty of perjury under the laws of the United States that the statements made in this declaration are true and correct.

<u>/s/ Randall Garteiser</u> Randall Garteiser